



Peter is co-founder of Washington D.C. based cybersecurity startups [202 Partners](#) and [RunSafe Security](#). Two decades of Federal IT sales has made Peter a well-known go-to person in the areas of cybersecurity, mobility and IoT around the 495-loop, representing companies like RSA (acquired by Dell), Verisign, Invincea (acquired by Sophos), Good (acquired by Blackberry), Thursby Software and Kaprica Security (acquired by Samsung). Peter is a native Washingtonian with an established federal and private network with a proven track record in some of the most notable IT security and mobility deployments in the federal government, including DISA, USDA, and the FBI.

He is a second generation DC insider, beginning his career by interning for the Chairman of the House Budget Committee, following in the footsteps of his father [Joe Laitin](#) who served 18 years in government under five presidents, beginning as a Whitehouse Press Secretary. Peter holds BA degrees in Public Relations & Marketing from Ashford University, as well as Political Science & Government from Indiana University Bloomington.

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